

ATISN - 17437

Copies of correspondence between Robin Filmer Wilson, his company Archimed and the Welsh Government relating to or referencing Gilestone Farm, Powys, The Green Man Festival, and Fiona Stewart (CEO of Green Man), over the period 2021-23.

From: [BW Official 1]
Sent: 21 March 2023 11:21
To: [Subject 1]
Subject: RE: Archimed SAS

Good morning [Subject 1]

Apologies no one has contacted you back, I believe it's this week they are due to contact you however I've forward it back to the individuals to liaise with you, their names are [WG Official 2] and [WG Official 6]. I'm confident they will be in touch with you shortly.

Kind regards

[BW Official 1]

From: [Subject 1]
Sent: 21 March 2023 10:48
To: [BW Official 1] <[BW Official 1]>
Subject: RE: Archimed SAS

[BW Official 1],
Is there any response to this as it appears I have now missed coordinating with the French delegation given the delays in responding by Welsh Govt?
Regards

From: [Subject 1]
Sent: Thursday, March 16, 2023 2:41 PM
To: [BW Official 1]
Subject: FW: Archimed SAS

[BW Official 1],
See below.
[Subject 1]

From: [BW Official 1]
Sent: 16 March 2023 15:14
To: [Subject 1]
Subject: RE: Archimed SAS

Thank you [Subject 1], I'll forward this off today for you.

Kind regards

[BW Official 1]

From: [Subject 1]
Sent: 16 March 2023 14:41
To: [BW Official 1] <[BW Official 1]>
Subject: FW: Archimed SAS

[BW Official 1],
See below.

From: [Subject 1]
Sent: Thursday, March 16, 2023 2:40 PM
To: Business support
Subject: RE: Archimed SAS

[BW Official 1],
Please find attached below. Let me know if this suffices.
Regards,

[Subject 1]

From: [BW Official 1] <[BW Official 1]>
Sent: Thursday, March 16, 2023 2:32 PM
To: [Subject 1]
Subject: Archimed SAS

Good afternoon [Subject 1]

Thank you for your trade and investment enquiry in relation to the visit to France this week. In order to assist you further, we require a full address and postcode for the organisation so we can refer this to a colleague in the International Trade and Export team.

If you can kindly supply this please so we can move forward with your enquiry, a member of the team will then be in touch with you.

Kind regards,

[BW Official 1]

From: [BW Official 1]
Sent: 16 March 2023 14:32
To: [Subject 1]
Subject: Archimed SAS

Good afternoon [Subject 1]

Thank you for your trade and investment enquiry in relation to the visit to France this week. In order to assist you further, we require a full address and postcode for the organisation so we can refer this to a colleague in the International Trade and Export team.

If you can kindly supply this please so we can move forward with your enquiry, a member of the team will then be in touch with you.

Kind regards,

[BW Official 1]

From: Dotdigital

Sent: Thursday, March 16, 2023 12:31 PM

To: [WG Official 8]; Business Wales Helpline / Llinell Gymorth Busnes Cymru; Business Marketing / Marchnata Busnes; Inward Investment>

Subject: 'Cardiff Generic Form' has been completed



New response

Your survey or form 'Cardiff Generic Form' has just received a new response. You chose to have the details emailed to you, and they follow below.

Responses so far: 382 ([View all responses](#))

Assigned address book: [Contact Us Forms - Drupal Website](#) ([View address book](#))

Page 1

Email address [Subject 1]

Full Name [Subject 1]

Telephone Number [Subject 1]

Current Base Outside of the UK

Company Archimed SAS

Industry

Life Sciences

Details of your enquiry:

Dear Sir/Madam,
Archimed is the largest Biopharma fund in Europe, based in Lyon (France), with €6bn in AUM.
A number of our portfolio companies are looking at Wales for expansion and as such I was hoping to speak to someone in the Welsh delegation going to France this week?
Regards,
[Subject 1]

I wish to subscribe to Trade & Invest Wales newsletters. See privacy notice here.

No

From: [Subject 1]
Sent: Friday, April 21, 2023 9:37 AM
To: [WG Official 2]
Cc: [WG Official 5]
Subject: Archimed presentation

[WG Official 2],
As promised following our call today, please find attached a recent overview of Archimed. If I could draw your attention to slide 22, which is driving a lot of our discussions.
Kind regards,

[Subject 1]

From: [Subject 1]
Sent: Thursday, April 20, 2023 2:56 PM
To: [WG Official 5]; [WG Official 2]
Subject: RE: Follow up

thanks
[Subject 1]

From: [WG Official 5]
Sent: Thursday, April 20, 2023 2:50 PM
To: [Subject 1]; [WG Official 2];
Subject: RE: Follow up

Hi [Subject 1]

9am will be better for me. I will send an invite now.

Thanks

[WG Official 5]

From: [Subject 1]
Sent: 20 April 2023 13:51
To: [WG Official 5]; [WG Official 2]
Subject: RE: Follow up

[WG Official 5],
Either works for me. Which is the 'safest' slot (ie not at risk of delay due to flight delay, etc)?
Would easiest be just to call me on mobile? I can also speak earlier if easier for you.
Thanks for accommodating.
Best,

From: [WG Official 5]
Sent: Thursday, April 20, 2023 1:46 PM
To: [Subject 1]; [WG Official 2]
Subject: RE: Follow up

Hi

We could do 9am or 12.30am if convenient but note I will be either side of a flight so audio only from me.

Rgds

[WG Official 5]

From: [Subject 1]
Sent: 20 April 2023 09:00
To: [WG Official 5]; [WG Official 2]
Subject: RE: Follow up

Hi [WG Official 5],
Any chance you could make it earlier or later as I have a Board meeting from 1-4pm tomorrow? If no alternative, I will see what I can do.
Best,

From: [WG Official 5]
Sent: Thursday, April 20, 2023 8:52 AM
To: [Subject 1]; [WG Official 2];
Subject: Re: Follow up

Hi [Subject 1]

Would 1.30pm work for you tomorrow?

Rgds
[WG Official 5]

From: [Subject 1]
Sent: Wednesday, April 19, 2023 6:13 pm
To: [WG Official 5]
Subject: Follow up

[WG Official 5],
Thanks again for organizing today's call. When good for you on Friday for a chat?
Or feel free to call me on my mobile below any time.
Best,

[Subject 1]

From: [Subject 1]
Sent: 20 April 2023 09:00
To: [WG Official 5]; [WG Official 2]
Subject: RE: Follow up

Hi [WG Official 5],
Any chance you could make it earlier or later as I have a Board meeting from 1-4pm
tomorrow? If no alternative, I will see what I can do.
Best,
[Subject 1]

From: [Subject 1]
Sent: Wednesday, April 19, 2023 6:13 pm
To: [WG Official 5]
Subject: Follow up

[WG Official 5],
Thanks again for organizing today's call. When good for you on Friday for a chat?
Or feel free to call me on my mobile below any time.
Best,

[Subject 1]

From: [Subject 1]
Sent: Tuesday, April 18, 2023 12:20 PM
To: [WG Official 2]
Cc: [WG Official 5]; [WG Official 1];
Subject: RE: Archimed Group - Wales scoping

Hi [WG Official 2],
I could speak at 5pm UK on Weds 19th if that suits everyone? Would you be able to send a
Zoom/Teams Invite to confirm?
Best,

[Subject 1]

From: [WG Official 2]
Sent: Tuesday, April 18, 2023 11:57 AM
To: [Subject 1]
Cc: [WG Official 5]; [WG Official 1];
Subject: Archimed Group - Wales scoping

Hi [Subject 1],

I hope you are well.

Following up on our call together with [WG Official 5], I'd like to introduce you to [WG Official 1] who is involved in thinking on Gilestone. Perhaps we could find time for [WG Official 1] and you to have a call – it's short notice, but would any time after 16.00 (UK time) tomorrow or Thursday work for you?

Kind regards,

[WG Official 2]

From: [Subject 1]
Sent: Tuesday, April 4, 2023 11:32 PM
To: [WG Official 5]
Cc: [Redacted personal information]; [WG Official 2];
Subject: RE: Follow up Archimed

[WG Official 5],
Many thanks for this and your continuing support.

I have taken the liberty of attaching our Impact strategy and guideline requirements, derived mostly from the UN's Sustainable Development Goals (SDGs). The policy of allowing a mass eventing organization carry out its activities in an SSII / SAC such as Gilestone/river Usk, would clearly be in contradiction of regulations, and for that matter any other financial organization (such as our LPs) who subscribe to ESG criteria, which is pretty much everyone nowadays. This would explain, quite understandably, the significant issues that have been raised in the press on the topic.

Our investment in Direct Healthcare Group is also being analysed through the same lens.
Best,

From: [WG Official 5]
Sent: Tuesday, April 4, 2023 11:04 PM
To: [Subject 1]; [WG Official 2];
Cc: [Redacted personal information]
Subject: RE: Follow up Archimed

Thanks [Subject 1] and hello [Redacted personal information] It has been a while, I hope you are well!

We appreciated you taking the time in your schedule to give us an overview of your potential investment project and your ambition to create a c100,000 sq. ft. life sciences facility to support existing and future Archimed businesses on a site in your home town of [Redacted personal information]. However, we also understand from our conversation that you are concerned that Welsh Government's purchase of Gilestone Farm and possible future arrangements for the site is at odds with Archimed's sustainable investment policies and raises serious doubts with you on how Welsh Government delivers against legislation such as the Environment Act and Future Generations of Wales Act both now and in the future.

Whilst we would strongly disagree that Welsh Government is anything but fully committed to the sustainability agenda and can point to a plethora of examples of what we are doing to deliver against these values, you have left us in no doubt that should Welsh Government progress to lease the site this would effectively cross a red line for Archimed and you would not wish to have any further discussions on investing in Wales.

Given neither [WG Official 2] or I are familiar with the current situation regarding the purchase and future use of the site, and this specific issue is critical to your decision making process, we agreed to speak to officials involved regarding the latest position and get back to you before discussions are progressed with and introductions made to the broader life science ecosystem in south Wales. However, the offer to twin-track these discussions still stands and we would be very happy to organise a life sciences road show when you are back in the country.

I will be on leave over Easter after tomorrow but we will ensure you are provided with any update should we receive one in the interim.

Kind regards

[WG Official 5]

From: [Subject 1]
Sent: 04 April 2023 17:42
To: [WG Official 5]; [WG Official 2]
Cc: [Redacted personal information]
Subject: Follow up Archimed

[WG Official 5], [WG Official 2],

Good to connect this morning and I appreciate you taking the time. I gather you also know [Redacted personal information] (in copy), who has been super helpful in guidance for me in trying to navigate amongst the different stakeholders locally to try to progress the establishment of our Life Science hub project.

I have taken the liberty of attaching a recent presentation on Archimed as promised. I have also provided below a link to the audit report on the Gilestone process, which provides concerning context for us for any long term commitment. As I mentioned, we are SFDR Article 9 regulated as an Impact investor, as will be future potential investors in the region.

<https://www.audit.wales/publication/welsh-government-purchase-gilestone-farm>

Let me know when good to discuss next potential steps.
Best,

[Subject 1]

From: [Subject 1]
Sent: Friday, March 31, 2023 11:00 AM
To: [WG Official 2]
Cc: [WG Official 5]
Subject: Re: Archimed Group - Welsh Government

Any chance we can push call back by 30mins?

[Subject 1]

From: [Subject 1]
Sent: Wednesday, March 29, 2023 3:24 PM
To: [WG Official 2]
Cc: [WG Official 3]; [WG Official 4]; [WG Official 5]
Subject: Re: Archimed Group - Wales scoping

Yes....with a preference for earlier within the slot if possible.
Can you send me Teams/Zoom invite once confirmed?
Regards

[Subject 1]

On 29 Mar 2023, at 16:20, [WG Official 2] wrote:

[Subject 1],

Fully understood. Would something between 15.30 and 17.00 UK time on Tuesday 4 April work?

Regards,

[WG Official 2];

From: [Subject 1]
Sent: Saturday, March 25, 2023 12:45 PM
To: [WG Official 3]
Cc: [WG Official 4]; [WG Official 2];
Subject: Re: Following up Introductory call with [Subject 1]

Hi [WG Official 3],

This is one of several options, including potentially just bringing more of our portfolio companies to Wales such as Direct Healthcare Group in Caerphilly.
With all due respect, as one of the owners of Archimed, I am looking for senior interaction. If this is not available, fine, but I have limited bandwidth (and appetite) to keep pushing and would rather focus with the Portuguese who seem to take us more seriously.
Regards

[Subject 1]

From: [Subject 1]
Sent: Wednesday, March 29, 2023 3:24 PM
To: [WG Official 2]
Cc: [WG Official 3]; [WG Official 4]; [WG Official 5]
Subject: Re: Archimed Group - Wales scoping

Yes....with a preference for earlier within the slot if possible.
Can you send me Teams/Zoom invite once confirmed?
Regards

[Subject 1]

On 29 Mar 2023, at 16:20, [WG Official 2] wrote:

[Subject 1],

Fully understood. Would something between 15.30 and 17.00 UK time on Tuesday 4 April work?

Regards,

[WG Official 2]

From: [Subject 1]
Sent: Wednesday, March 29, 2023 4:15 PM
To: [WG Official 2]; [WG Official 3]
Cc: [WG Official 4]; [WG Official 5]
Subject: RE: Archimed Group - Wales scoping

[WG Official 2],
I would prefer an initial call with [WG Official 5] as I just don't have bandwidth for multiple calls. It has almost been 2 weeks now to get this far and to be honest, my Investment Committee are beginning to focus more on Portugal now as there are concerns around Wales being able to be responsive/supportive on such a project.
I'll be in US next week but could find time potentially on 3rd April or 4th (so afternoon for you guys/morning for me).
Regards,

[Subject 1]

From: [WG Official 2]
Sent: Wednesday, March 29, 2023 3:10 PM
To: [Subject 1]; [WG Official 3]
Cc: [WG Official 4]; [WG Official 5]
Subject: RE: Archimed Group - Wales scoping

[Subject 1],

I agree, a call together with [WG Official 5] would be the most efficient as it saves you having to talk us each through it separately. We have a bit of a challenge with dates though, as [WG Official 5] is on leave this week – if it's possible to put a call in while you're travelling we'll try to work around your availability on the road. Otherwise, perhaps an initial call without [WG Official 5] this week and then a follow-up in writing?

Kind regards,
[WG Official 2]

From: [Subject 1]
Sent: Wednesday, March 29, 2023 12:40 PM
To: [WG Official 2]; [WG Official 3]
Cc: [WG Official 4]; [WG Official 5]
Subject: RE: Archimed Group - Wales scoping

[WG Official 2],

I could do a call on Friday on potentially if that may suit? After this it will be unfortunately challenging as I will be travelling extensively to US and then South America for following 2 weeks.

As you indicate, we are an IMPACT fund, which means ESG/biodiversity is a core prerequisite to any investment we may consider.

I think [WG Official 5] should be part of this call, so if he/you could potentially feed through any availability, that would be super helpful, with a preference for Friday morning (as early as 8am) ideally.

Kind regards,

From: [WG Official 2]
Sent: Wednesday, March 29, 2023 11:17 AM
To: [Subject 1]; [WG Official 3]
Cc: [WG Official 4]; [WG Official 5]
Subject: Archimed Group - Wales scoping

Hi [Subject 1],

I'm picking up on this following your exchange with [WG Official 3] over the weekend. Firstly, a quick apology that I disappeared from e-mails after my first contact with you last week – I was struck down by a particularly nasty food allergy that took me out of action for a few days.

[WG Official 3] is our lead for Life Sciences investment projects and has played a significant role in some great success stories – I am very pleased to have the opportunity to work together again on this project and having [WG Official 3] on board will be a huge asset as we scope out the options.

If I've understood correctly from the little information in the e-mail exchange, we are looking here at a potential opportunity for simultaneous investment in a number of companies with clear growth potential, and as part of that the development of a physical site that could act as a catalyst to their successful development. There are a number of open questions about what that physical site would look and feel like and how it would be developed – again, if I've understood correctly you are keen to develop the concept rapidly in dialogue with a government whose economic development and wider governance priorities align with Archimed's way of doing business – you mention for example the importance of factors such as biodiversity in your investment decisions.

We are, of course, keen to support your exploration of the possible opportunity in Wales. To take that conversation forward, I could do a call tomorrow or Friday or, if we can wait a couple more days, we could do a joint call with [WG Official 5] (cc'd, head of investment for the Welsh Government) early next week.

Also to reassure you that no opportunities for engagement have been lost. The event that I put together in Paris earlier this month was the launch of a year of Welsh-French activity, which will see a number of Ministerial and senior official visits through the course of the year. Between Wales, Lyon, Paris and other locations, there will be opportunities to introduce the right people once we've taken the scoping a little further.

I look forward to hopefully talking in the next few days.

Kind regards,

[WG Official 2]

From: [Subject 1]<[Subject 1]>
Sent: Saturday, March 25, 2023 12:45 PM
To: [WG Official 3] <[WG Official 3]>
Cc: [WG Official 4]<[WG Official 4]>; [WG Official 2]<[WG Official 2]>
Subject: Re: Following up Introductory call with [Subject 1]Archimed Group

Hi [WG Official 3],
This is one of several options, including potentially just bringing more of our portfolio companies to Wales such as Direct Healthcare Group in Caerphilly.
With all due respect, as one of the owners of Archimed, I am looking for senior interaction. If this is not available, fine, but I have limited bandwidth (and appetite) to keep pushing and would rather focus with the Portuguese who seem to take us more seriously.
Regards

[Subject 1]

On 25 Mar 2023, at 11:36, [WG Official 3] wrote:

Hi [Subject 1],
Apologies for my misunderstanding I had not realised from our conversation that you are looking to set up a science park. Please kindly send me details of your property requirements and proposed visit dates so that I can put together a suitable programme.
With kind regards

[WG Official 3]

From: [Subject 1]
Sent: 24 March 2023 23:14
To: [WG Official 3]
Cc: [WG Official 4]; [WG Official 2]
Subject: Re: Following up Introductory call with [Subject 1]Archimed Group

Hi [WG Official 3],

As discussed earlier today, as indeed it appears you did not understand our 'investment plans' when I presented them to you today, we are actively investigating the deployment of £100-200m in either SW Wales or Portugal to grow the capabilities of some of our 40 portfolio companies in Europe and the US. The establishment of a science park would be the most logical approach for us. To be honest, I don't quite understand what is so difficult to comprehend.

We have already had success with Direct Healthcare Group in Caerphilly which is what has prompted this review in Wales for our investment fund. As a reminder, we are the largest Biopharma and Medtech investor in Europe and US with €6bn under management. However after about 10 days of emails and phone calls, we appear to still be unable to get in touch with anyone within the Welsh government (eg [WG Official 7] office), yet the Portuguese government have already organised a road show for us.....despite fact that we have no companies there (yet)!

Could we try to escalate these discussions a bit more urgently? If not possible, no problem, it will make our review process easier as we will only have to consider Portugal.

I look forward to hearing back from you or someone who is able to take these discussions to the next step in the short term.

Regards

[Subject 1]

On 24 Mar 2023, at 17:13, [WG Official 3] wrote:

Hi [Subject 1],

It was a pleasure talking to you earlier and hearing about your business interests in Wales. I will be pleased to assist when you are ready to discuss your investment plans.

Following on from our conversation about engaging with Welsh delegations and events in addition to connecting with [WG Official 2] in France which is your business location, as you are based in London I am also introducing you to [WG Official 4] Head of our London office. I will also let you know if I hear of any events that may be of interest in Wales.

Policy Priorities

The Welsh Government's Programme for Government 2021-2026, here is the link Welsh Government - Well-being Statement (<https://www.gov.wales/sites/default/files/publications/2021-06/programme-for-government-2021-to-2026-well-being-statement.pdf> published in June 2021) sets out the ten well-being objectives that the government will use to maximise its contribution to Wales' seven long-term well-being goals and the steps to deliver them in line with our statutory duty under the Well-being of Future Generations (Wales) Act 2015 (<https://www.futuregenerations.wales/about-us/future-generations-act/>).

I hope you find this helpful and look forward to hearing from you.

With kind regards

[WG Official 3]

From: [Subject 1]

Sent: Friday, March 24, 2023 10:48 AM

To: [WG Official 3]
Cc: [WG Official 2]
Subject: Re: Welsh Government France office

12.30 ok? Shall I call you on your mobile?

[Subject 1]

On 24 Mar 2023, at 10:46, [WG Official 3] wrote:

Hi [Subject 1],
Thanks for your message, I am available for a call, please let me know when would suit you.
With kind regards

[WG Official 3]

From: [Subject 1]
Sent: 24 March 2023 10:26
To: [WG Official 2]; [WG Official 3]
Subject: Re: Welsh Government France office

[WG Official 2]/[WG Official 3],
Any response on this? It has now taken 10 days and still not even a call scheduled.....the lack of professionalism with current investors and major employers in Wales is staggering.
Regards
[Subject 1]

From: [WG Official 2]
Sent: Wednesday, March 22, 2023 8:36 AM
To: [Subject 1]
Cc: [WG Official 3]
Subject: Welsh Government France office

Hi [WG Official 2],

My colleagues have passed on your contact details - by way of introduction, I am the Welsh Government representative to France based in Paris. I understand you're keen to hear a little more about opportunities in Wales in pharma.

I am copying in my colleague [WG Official 3] from the investment team in Cardiff. Perhaps we could set up a call?

Kind regards,

[Subject 1]

From: [Subject 1]<[Subject 1]>
Sent: Wednesday, March 22, 2023 8:39 AM
To: [WG Official 2]

Cc: [WG Official 3]

Subject: RE: Welsh Government France office

Dear [WG Official 2],

Good to hear from you. Please suggest some times to speak. We are the largest biopharma and Medtech investor globally, with over EUR 6Bn under management. We have already invested in Direct Healthcare Group based in Caerphilly, which you may already know about. We are also an Impact Fund, which means that we pay particular attention to biodiversity, governance, etc.

Kind regards,

[Subject 1]

From: [WG Official 3]

Sent: Friday, March 24, 2023 10:51 AM

To: [WG Official 3]; [Subject 1]

Cc: [WG Official 2]

Subject: Introductory call with Archimed Group

When: 24 March 2023 12:30-13:45 (UTC+00:00) Dublin, Edinburgh, Lisbon, London.

Where: Microsoft Teams Meeting

Hi [Subject 1]

Here is a teams link for our call.

From: [WG Official 3]

Sent: Friday, March 24, 2023 10:49 AM

To: [Subject 1]

Cc: [WG Official 2]

Subject: RE: Welsh Government France office

Hi [Subject 1],

12:30hrs is good for me, I will send you a teams meeting link.

Look forward to speaking later.

With kind regards

[WG Official 3]